

# “Leader vs Manager”



During the last job as Corporate GM HR-L&D, one of the demanding and popular training topic of mine was “Leader Vs Manager”. Starting from our Prophet Hazrat Muhammad SAW, I use to share examples of great leaders still shining in the history of the world. Among them Alexander the great also matches perfectly to study the leadership qualities & skills.

I always research great leaders' life to find out and learned leadership skills. Alexander conquered cities, with a smart mastermind that still remains an unsolved mystery for today's military experts. He had known to be very cunning and sharp in his strategies. As a matter of fact he knew how to motivate and lead his troops, for example; during troop's enhancement towards enemy's territory he used to simply show up, threw down his flag and declared the chosen territory “Alexandria”. By uniting different ethnicities and tribal customs and with highly motivated troops, Alexander changed the map of Asia, Egypt and Persia.

In all aspects of life, history is a powerful teacher which provides plenty of business lessons. Alexander was a warrior, yes, but first he was a leader. He rewarded, acknowledged and inspired his troops. He rooted confidence and trust. His troops were willing to do anything for him all the time.

Genuine leaders do many things, but perhaps their most important characteristic is a natural and authentic ability to inspire excellence while maintaining strength and a modicum of humility. These are the people who will lead you to success in the battlefield or in the meeting room. The true reflection of leadership ability is in the success and empowerment of each individual. When a leader focuses on these, his goals for the company won't remain challenging.

Being a boss doesn't automatically make you a leader. In fact, a leader isn't always a boss. I consider myself in that category. Even being a boss I never practice Bossism at all. To explain further I can say that, the difference between the two is this: Bosses Manage; Leaders

Encourage. Big designation of "MANAGER" on business card doesn't assure anyone that he/she can lead the team.

Great leaders command confidence and trust by encouraging instead of demanding. Even in the failure situation, a leader will tell you to get up and keep fighting. And more often than not, failure is part of the equation. I believe it's OK, because great leaders know when to admit their missteps and have an equal willingness to learn from them.

Today's best leaders around the world are those, who, either through effort adapt their styles to resonate most effectively with the needs and personalities of their teams. These leaders are embracing and encouraging change. Change in business models, Human resource privileges and on the top changes in economies. They are the one revolutionizing business culture.

You can contact MN Learning Solutions to learn leadership skills. We provide one to one training session for individuals (Entrepreneurs, Directors, Businessmen, GM, and Managers etc). "Leader Vs Manager" topic is also available for groups.

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